



California Advanced Defense Ecosystems & National Consortia Effort

Student Internship/Faculty Externships

Community of Practice

Webinar

Friday, October 22nd, 2021



CADENCE

California Advanced Defense Ecosystems & National Consortia Effort

Updates

- **Employer Engagement**
 - **Outreach Results**
 - i. **Employer Inquiries**
 - **Share out from Colleges**
 - [Review Companies](#)
- **Latest Student Onboarding progress**
 - [Dashboard](#)
- **Agreements**
 - **Updates**
 - **Subgrant agreements**
 - **Worksite Agreement**
 - **Supervisory College Agreement**
- **FCCC Needed Information**
 - *On boarding check list*
 - *Off boarding check list*

QuSecure, Inc	pat@qusecure.com	Patrick Shore	415-595-5460	1 Franklin Parkway Building 950, Floor 1, San Mateo, CA 94403
Intelligent Optical Systems, Inc.	shonda@intopsys.com	Sasndy Honda	4242636313	19601 Mariner Avenue, Torrance, CA 90503
ARES Security Corporation	rsayer@aressecuritycorp.com	ron sayer	803-339-0683	1934 Old Gallows Road, Suite 410, Vienna VA 22182
GigXR	david.lassman@gigxr.com	David King Lassman	3108806339	1318 Pacific Avenue, Venice, CA 90291
ControlX, Inc.	MP@CONTROLX.SYSTEMS	Mehrdad Pakmehr	6788487514	4515 Carlyle CT, Unit 3311, Santa Clara, CA, 95054

Business Engagement

- Business and Faculty Extern (coach)
 - Negotiating Scope of Internship Projects
 - Team Internships, project based, job based
 - Student progress and delivery of outcomes
- DoD Database
 - Outreach Campaign
 - Email / letter template soliciting partnership
 - Phonebanking
 - [Demo of Map / Search on Dashboard](#)
 - Hand-off of companies
 - Scope Negotiation

